

# **Leading Product Across all Therapeutic Areas**

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# Chapter 1

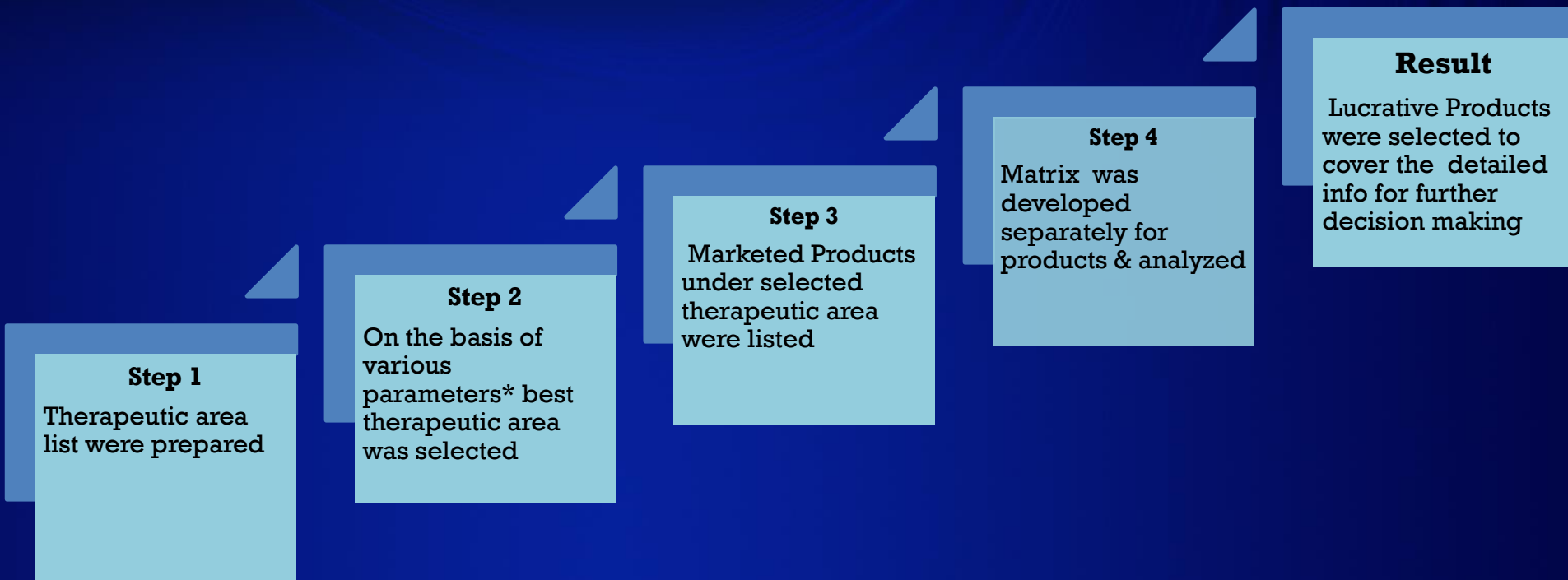
## Executive Summary

# Executive Summary

- This report consists of deep comparative analysis of various therapeutic areas and their related products
- The objective here, was to select best therapeutic area based on certain parameters and applying another matrix to identify top innovative and generic drugs in each Therapeutic area
- Oncology come out as the best and most promising therapeutic area with immense potential
- Comparison between all innovative and generic drugs in oncology was also made & top 10 products were selected, Further more deep analysis were done on these top 10 product.
- This overall report will help you in understanding opportunities lies in Oncology and their products



# Research Methodology



\* For various parameters selected kindly refer to slide No. 8



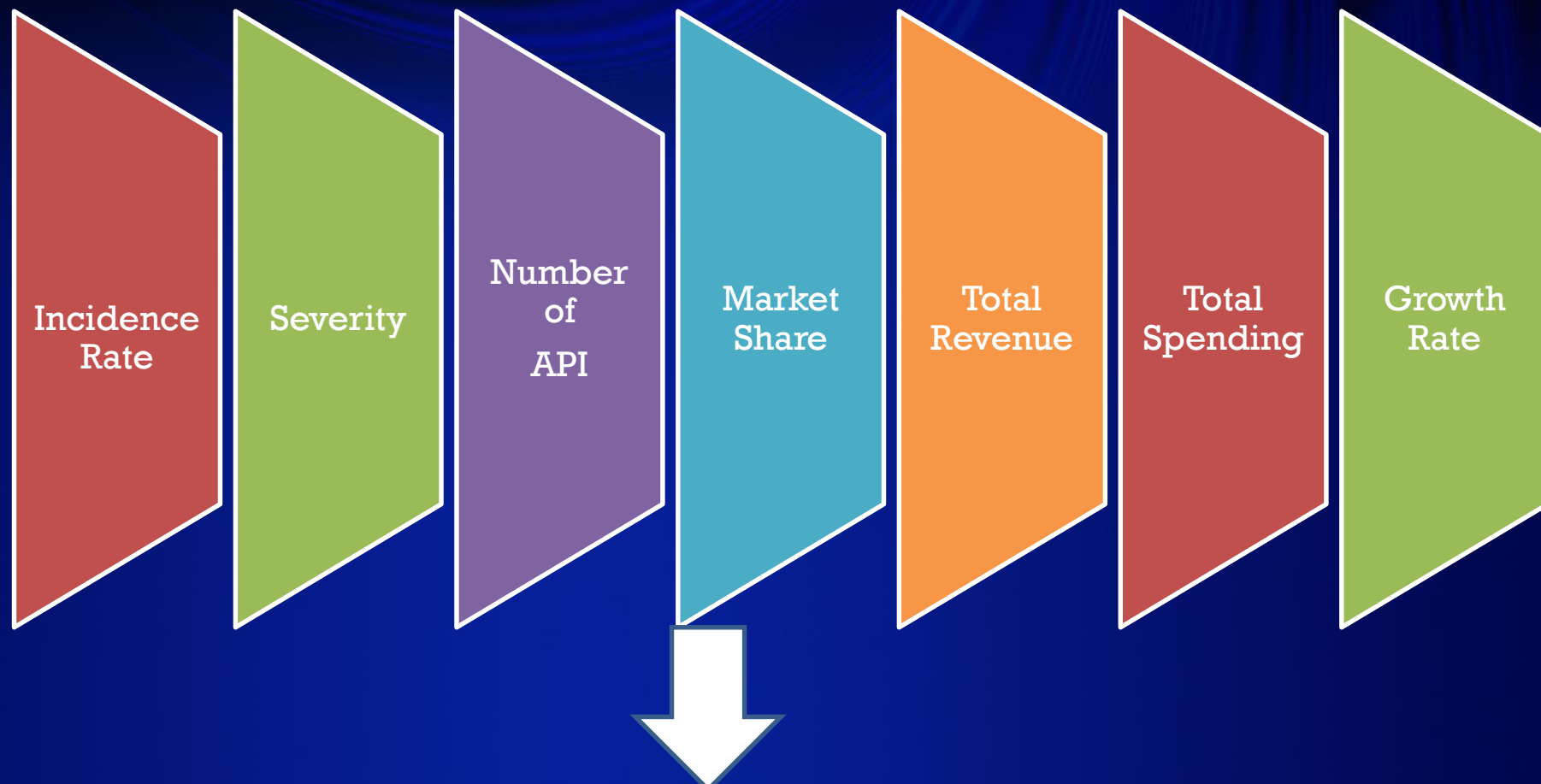
## Chapter 2

# Therapeutic Area Selection

# Therapeutic Area Catalogue

Cardiology		Nephrology		Dermatology		Endocrinology	
Genetic Disease		Infections and Infectious Disease		Hepatology		Gastroenterology	
Hematology		Immunology		Musculoskeletal		Neurology	
Nutrition and Weight Loss		Gynecology		Oncology		Ophthalmology	
Orthopedics		Otolaryngology		Neonatology		Respiratory Disease	
Urology		Dental and Oral Health					

# Parameters for Therapeutic Area Selection



**Oncology Came out to be Promising Therapeutic Area**





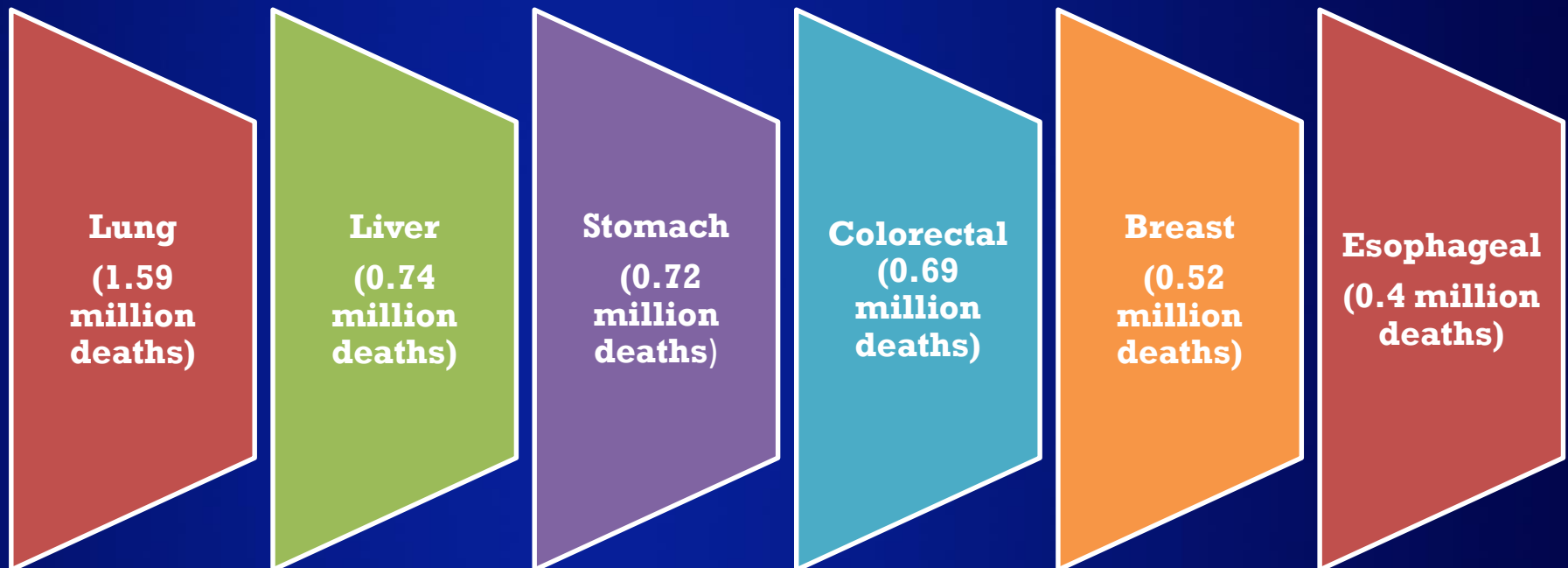
# Chapter 3

## Oncology Overview

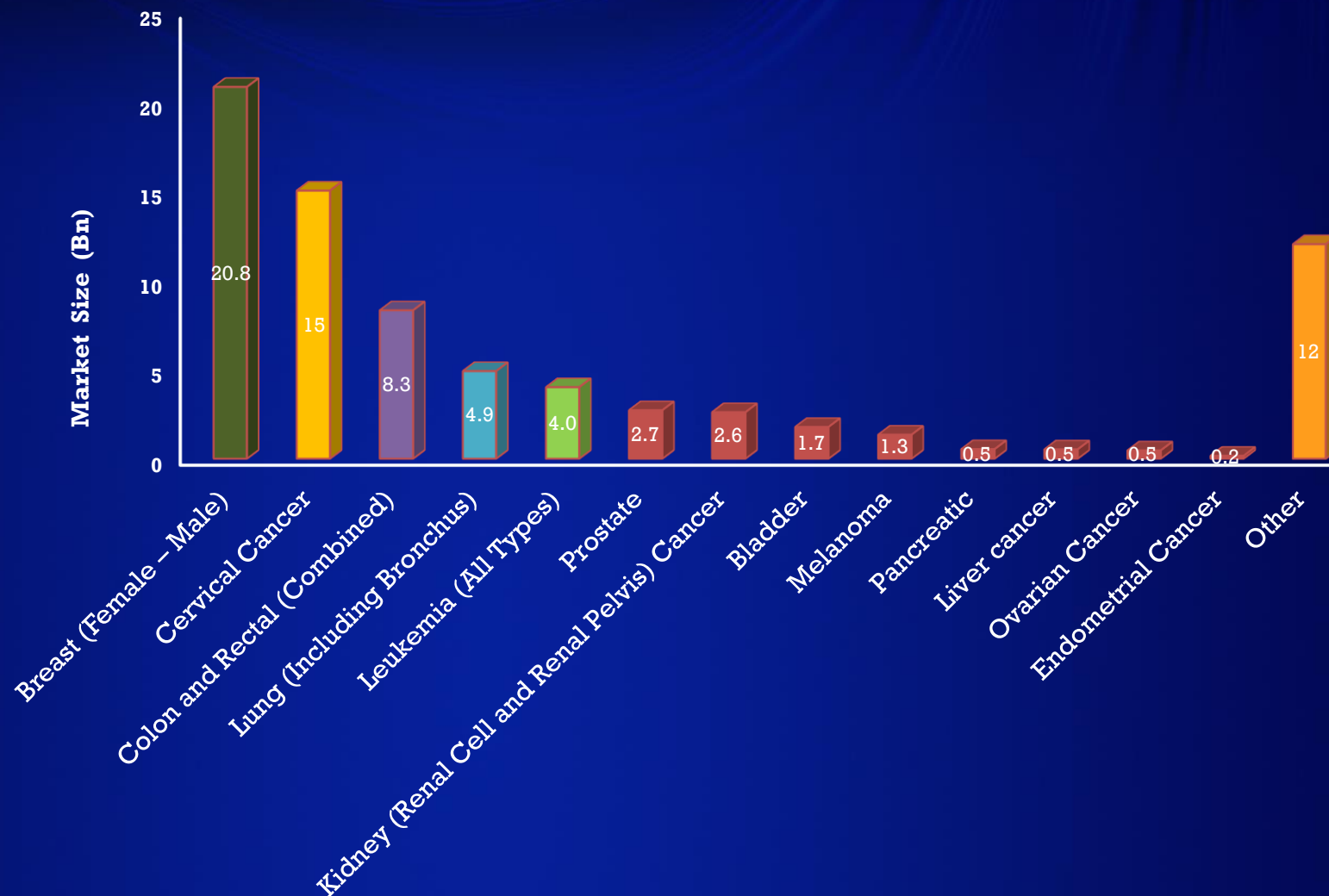
# Introduction

Cancer begins when cells in a part of the body start to grow out of control. There are many kinds of cancer, but they all start because of out-of-control growth of abnormal cells

Cancer is a leading cause of death worldwide, accounting for 8.2 million deaths in 2012 .



# Indication Wise Market Segmentation



# Geographical Area Wise Cancer Incidence , Mortality & Prevalence (2012)

Estimated numbers (thousands)	Men			Women			Both sexes		
	Incidence	Mortality	5-year prev.	Incidence	Mortality	5-year prev.	incidence	Mortality	5-year prev.
World	7410	4653	15296	6658	3548	17159	14068	8202	32455
More developed regions	3227	1592	8550	2827	1287	8274	6054	2878	16823
Less developed regions	4184	3062	6747	3831	2261	8885	8014	5323	15632
WHO Africa region (AFRO)	265	205	468	381	250	895	645	456	1363
WHO Americas region (PAHO)	1454	677	3843	1429	618	4115	2882	1295	7958
WHO East Mediterranean region (EMRO)	263	191	461	293	176	733	555	367	1194
WHO Europe region (EURO)	1970	1081	4791	1744	852	4910	3715	1933	9701
WHO South-East Asia region (SEARO)	816	616	1237	908	555	2041	1724	1171	3278
WHO Western Pacific region (WPRO)	2642	1882	4493	1902	1096	4464	4543	2978	8956
European Union (EU-28)	1430	716	3693	1206	561	3464	2635	1276	7157
United States of America	825	324	2402	779	293	2373	1604	617	4775
China	1823	1429	2496	1243	776	2549	3065	2206	5045
India	477	357	665	537	326	1126	1015	683	1790



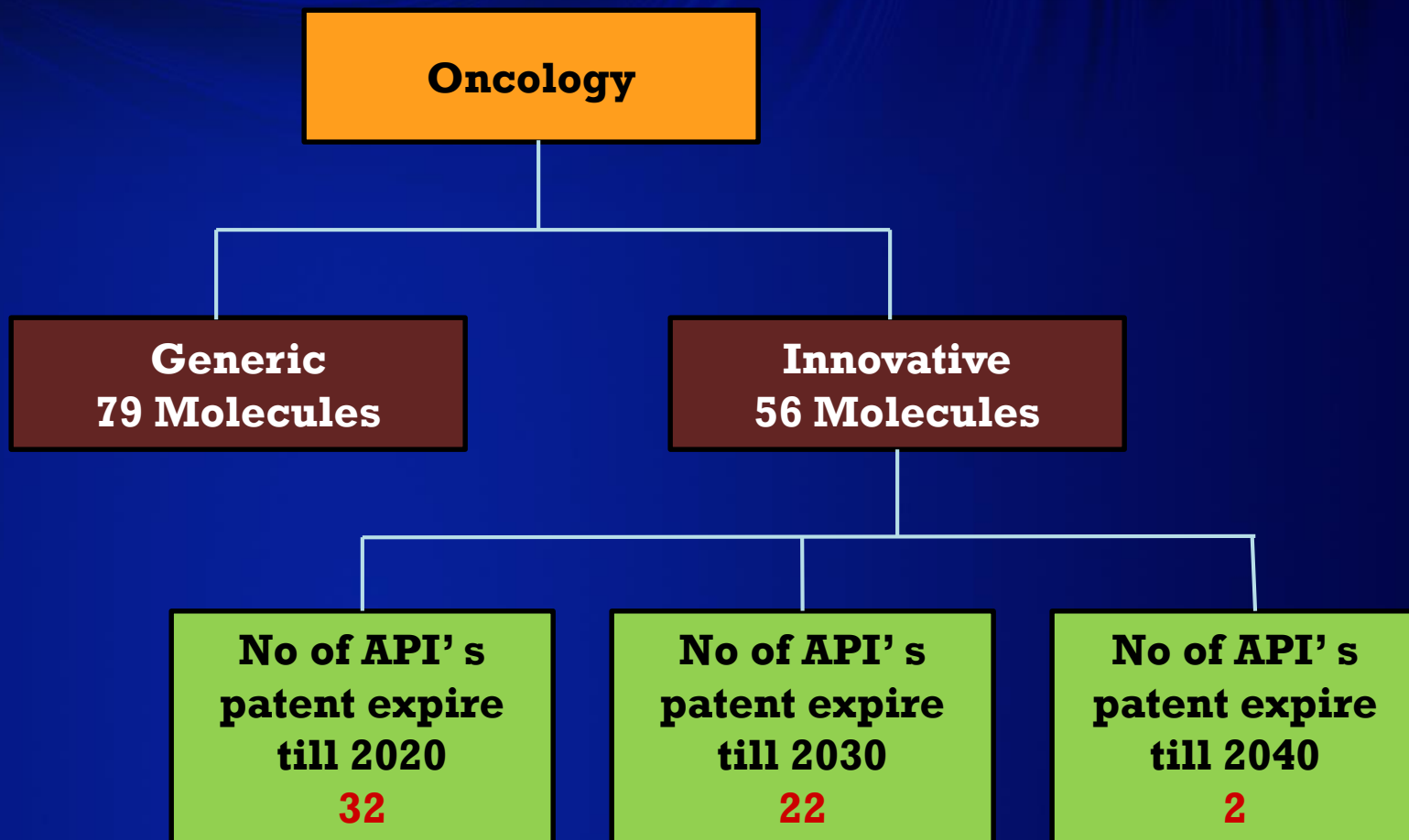


# Chapter 4

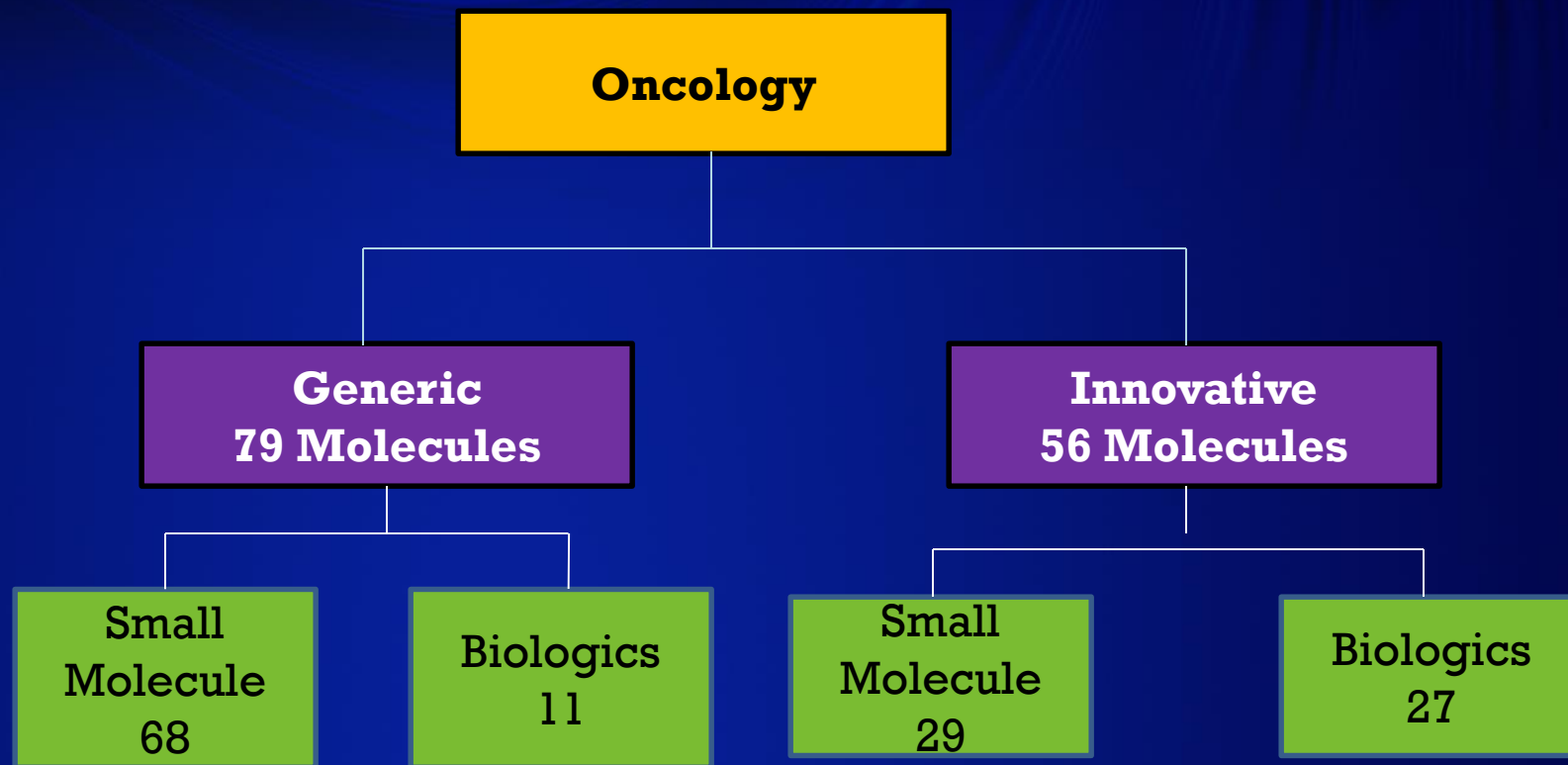
## No of Molecules in Oncology



# Number of Molecules



# Type of Molecules

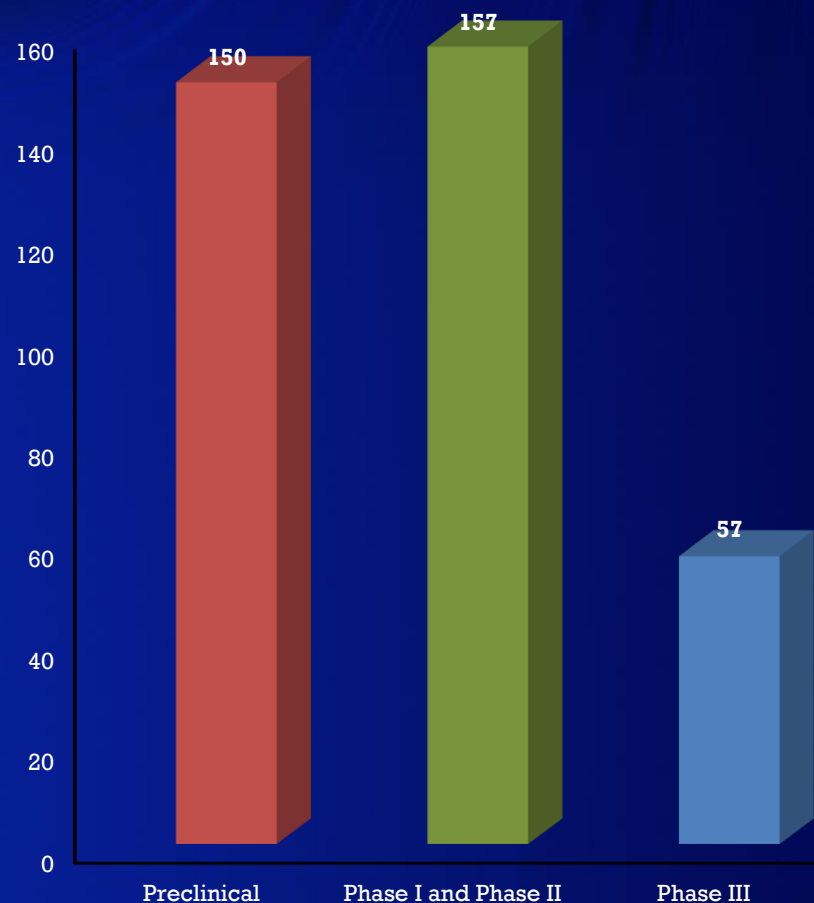


\*25 Drugs administered by oral route and 54 are parenteral formulations

\*27 Drugs administered by oral route and 29 are parenteral formulations

# Worldwide No. of Under Development Products

Development Phase	No. of Molecules
Preclinical	150
Phase I & Phase II	157
Phase III	57
Total	364

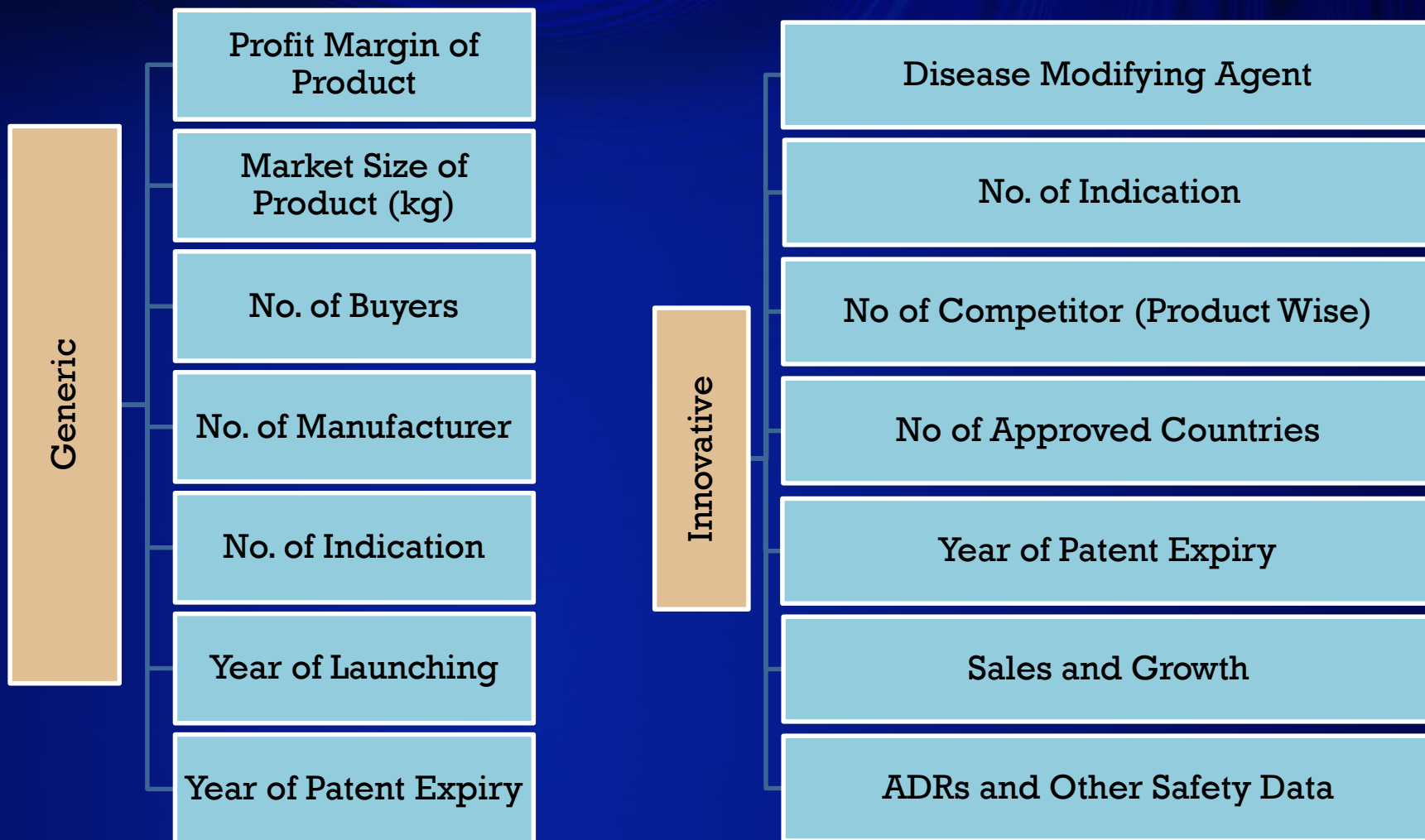




# Chapter 5

## Criteria Consider for Comparison

# Criteria



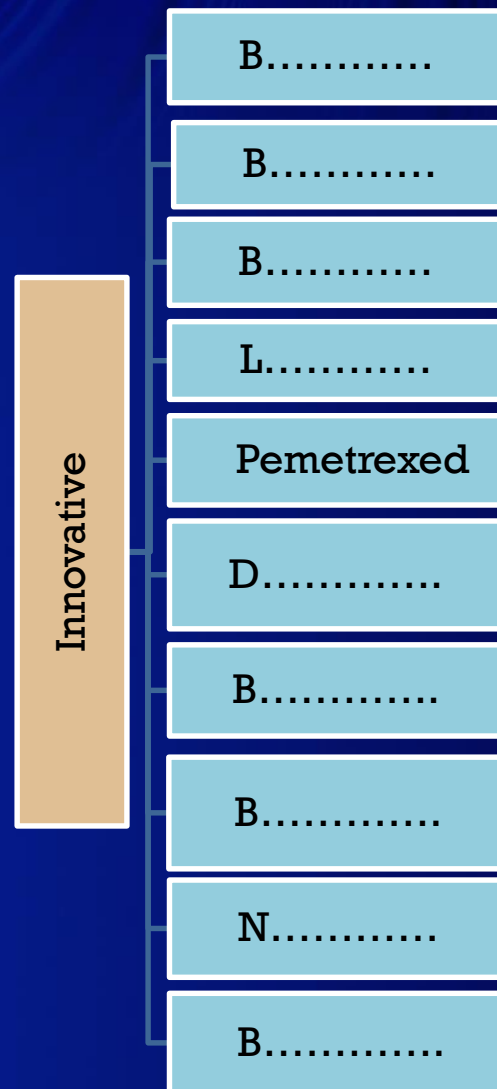
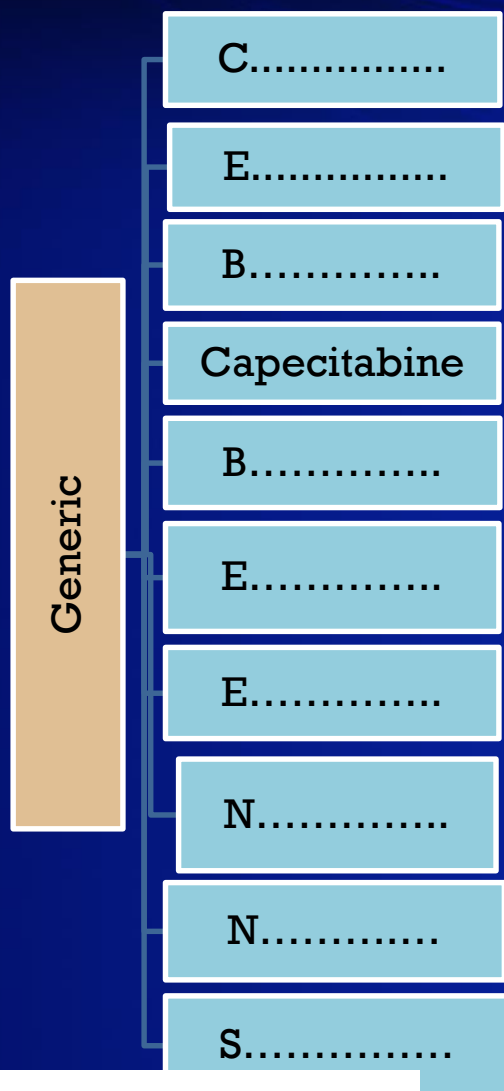




# Chapter 6

## Analysis and Top 10 Products

# Top Ten Products in Each Category





# Chapter 7

## Deep Analysis for Top 10 Products in Each Category



# Generic



# Capecitabine

## General Details

**Innovator-**  
Hoffmann La  
Roche  
(Roche)

**Developer-**  
Chugai  
(Roche)

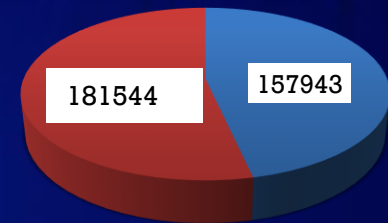
**Total  
Manufactur  
ers – 60  
Worldwide**

**Total Buyer**  
62  
Worldwide

**Patent  
Expired  
in 2007**

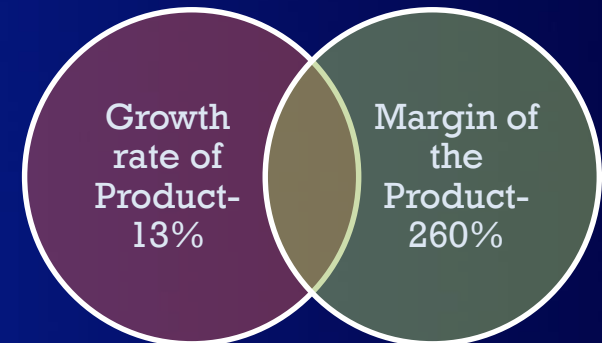
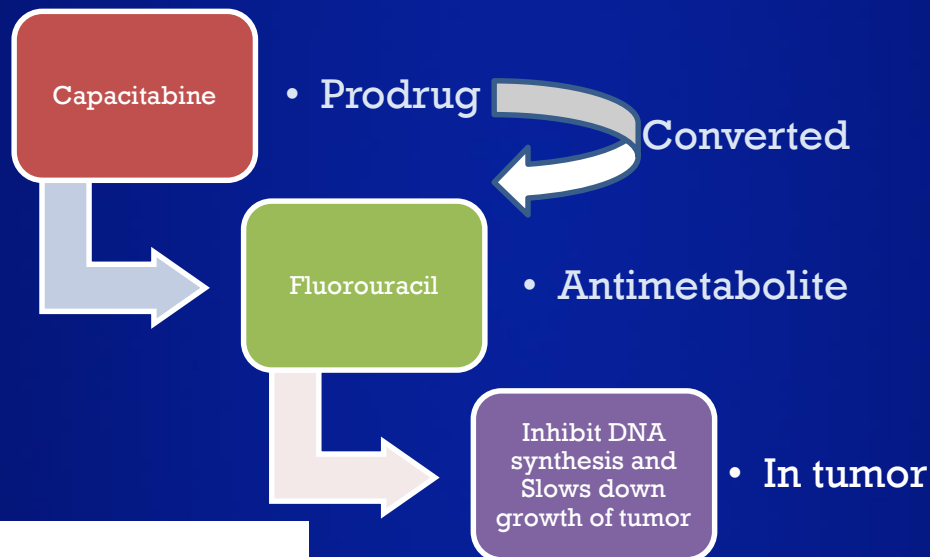
## Financial

### Sales (Kg)



■ 2014 ■ 2015

## Technical-Mechanism of Action and Indication







# Innovative

# Pemetrexed

## Basic Information

### Innovator

Princeton University

### Developer

Eli Lilly

### Patent Expiry

2022 (vitamin dosage regimen patent plus pediatric exclusivity).

## Technical Information

### Indication

Non-Squamous Non-Small Cell Lung Cancer, Malignant Pleural Mesothelioma

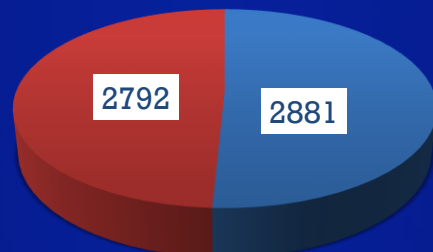
### MOA

Multitargeted Antifolate That Inhibits Enzymes Involved In Folate Metabolism And Purine And Pyrimidine Synthesis.

### Adverse drug reaction

Fatigue, Nausea, and Anorexia

## Sale (Mn \$)



■ 2015 ■ 2014

**Growth Rate of Product- 3%**

## Clinical Trial

**Drug**  
(Pemetrexed+Cisplatin)

## Efficacy

Median overall survival- 10.3

## Safety

The most common adverse reactions were fatigue, nausea, and anorexia

**Phase III**

Median progression-free survival- 4.8

Additional common adverse reactions during therapy with ALIMTA vomiting, neutropenia, leukopenia, anemia, pharyngitis, thrombocytopenia

**No of Patients**  
862

Overall response rate- 27.1%

**Patient Segmentation**

Non-Small Cell Lung Cancer patients

**Dosage and dosing**

Dose of 500 mg/m<sup>2</sup> with cisplatin administered intravenously at a dose of 75 mg/m<sup>2</sup>

**Trial design**

Multi-Center, Randomized, Open-Label



# Chapter 8

## SWOT Analysis

# SWOT Analysis





# Contact Us!



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